



THE ABBOTT
ADVANTAGE

Coaching for Success:

The Art of Giving and Receiving Feedback

CLASS DESCRIPTION:

Being able to assist your employee in behavior shifts, self-reflection and self-correction, is the top skill you can have as an effective leader. Employees should walk away from any coaching session feeling empowered, confident and clear on next steps. This does not typically come naturally for most people. Join me in this workshop to provide insight on how we can coach employees to be the best versions of themselves.

Course Highlights:

- Why coaching is key to success.
- Tactics for coaching both positive and negative behavior.
- Discovering how leaders can get feedback they need for self-growth.
- Group Activities
- Role-Playing Exercises
- Q & A and Open Discussion

CLASS IS BEST FOR:

- Leaders who wish to empower and encourage employees to shift behavior.
- Those new to leading individuals and teams
- Leaders who are looking to build stronger relationships with their staff



UNDERSTAND

How coaching employees is the best tool for building confidence in your teams. Coaching is a way for you to promote positive behavior and shift behaviors that are hindering performance.



STRATEGY

Discuss several coaching strategies that make it easy to have the more challenging conversations. Using proven techniques that have your employees walking away eager to make change.



IMPLEMENT

Create an action plan for coaching all types of behaviors and start seeing positive changes in individuals. Commit to building up, empowering and encouraging all employees.

CONTACT US



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